



Systems Integration

Overview

Integrating technologies, whether it is as a result of a technology upgrade or a merger or acquisition, can become a costly and inefficient endeavour if not managed properly. AGSI empowers our clients to leverage their IT investments and we create and implement an IT systems integration plan that will help clients meet their business goals, minimizing any process disruptions and streamlining integrated operations. We have a proven record of success in mapping out IT integration strategy, setting expectations within the business and executing against the plan to achieve business goals.

The AGSI Approach

Experience--Since 1981, AGSI has led clients from strategy to implementation, seamlessly integrating management and technology consulting services to provide a complete solution to address the spectrum of unique business needs. We have worked with mid-sized to Fortune 500 organizations throughout the IT development life cycle and have helped our clients achieve sustained value.

Partnership--AGSI has been a trusted advisor to companies throughout the United States. We approach each engagement in the spirit of partnership and work with clients to guide them to the best solution.

Client-Focus--AGSI's top priority is our clients. We keep a laser focus on understanding and meeting our client's needs to add value and build productive, long-term relationships. AGSI is also a vendor neutral company, so our clients know that the only interest we have in mind is theirs.

How We Work

AGSI understands our clients' unique business problems. We have a proven track record for helping them achieve sustainable value and realize their objectives.

- ★ AGSI helped a leading travel and hospitality organization absorb more than \$1B of travel business into its existing systems after an acquisition while converting both books of business into a global distribution system. After undergoing the largest conversion in travel industry history to date, the company saw a revenue increase of \$65M as a direct result.
- ★ A leading telecommunications company needed a software tool to facilitate contract management. AGSI designed and incorporated an automated workflow solution, which included support for Master Service Agreement contracts, tariff product order attachments, automated routing and enhanced security features.