



## CASE STUDY

# STREAMLINING TECHNOLOGY APPLICATIONS FOR GREATER STRATEGIC FOCUS

OPTIMIZE & EXECUTE

Portfolio Analysis and Consolidation Show the Way

### THE BUSINESS CHALLENGE

One of the largest food retail and e-commerce companies in the U.S. **needed to consolidate the information systems of its five operating companies and to develop new strategic applications.**

The resources needed by the IT group for both critical activities were already fully engaged maintaining multiple legacy systems supporting current business operations. Simply retiring legacy systems to free up technical resources was not an option without the new strategic systems in place – a common catch-22. In fact, doing so would have had negative impacts to current-year revenues. Finally, the legacy systems utilized multiple databases, development languages and vendor-supplied application packages, requiring a wide range of technical expertise for maintenance support.

AGSI was selected to provide the capabilities around the portfolio consolidation, freeing up the client's resources to focus on critical strategic applications.

### AGSI'S HIGH-LEVERAGE SOLUTION

AGSI analyzed the situation and developed **an integrated technology plan to transfer knowledge of the maintenance and operations responsibility of the diverse legacy systems and technology.** This enabled AGSI to assume responsibility for consolidating the technology of the five operating companies.

AGSI met with teams of the client's applications and technical specialists in a series of structured workshops to document the current state, problems and historical data associated with the existing applications, as well as new roles and processes. Through this innovative technique, AGSI quickly assumed total responsibility for all core business revenue supporting systems, including providing 24 x 7 support for production systems.

During the same period, AGSI analyzed the five technology suites and developed **an extensive program of migration of like functions as well as enhancements to core capability.**

### VALUE TO THE ENTERPRISE

Starting with five separate application portfolios containing over 40 different applications supporting revenue, AGSI **reduced the operation to one consolidated portfolio of 15 applications with no change in service level and no loss of revenue.** Because of AGSI's ability to solve the complex problem, the client was able to focus exclusively on the strategic projects it needed to design and implement.

### IN BRIEF

#### CLIENT:

Leader in Food Retail and E-Commerce

#### ENGAGEMENT:

Application Portfolio Analysis and Consolidation

#### CHALLENGE:

Transition from five revenue-supporting legacy information systems to a single platform without loss of daily business support

#### OUTCOME:

Five portfolios with over 40 applications were reduced to one portfolio of 15 applications – without negative impact to service or revenue